# Sunway (SWB MK)

# Earnings on track

# Profit and sales in line

Sunway's 1Q24 core net profit of MYR172m (+22% YoY, -8% QoQ) was in line. 3M24 locked-in sales of MYR498m was also in line. Management is maintaining its FY24 sales target of MYR2.6b (+8% YoY). We maintain our earnings forecasts but raise our TP to MYR3.78 TP (+75sen) based on 1x P/RNAV (from 0.8x) to reflect the upcoming IPO of its healthcare business by 2025-2026 and potential inclusion as a FBM KLCI constituent. We D/G Sunway to HOLD (from BUY) in view of limited upside potential.

# **Results in line**

Sunway's 1Q24 net profit of MYR172m was 22%/21% of our/consensus' FY24E. All businesses reported YoY pretax profit growth except for trading and 'others' businesses. Sunway's earnings performance typically pick up in the 2H. As of Mar 2024 (end-1Q24), net gearing was largely unchanged at 0.5x, vs. 0.49x in end-4Q23.

# Maintain MYR2.6b sales target

Sunway has locked in MYR498m in property sales in 3M24, or 19% of its FY24 property sales target. Of the MYR498m, 23% was from its JV projects in Singapore (its effective stake), 2% from China, 29% from Johor and the remaining (or the bulk of it, at 47%) from the Klang Valley. Sunway is maintaining its MYR2.6b sales goal for FY24 (+8% YoY) due to decent take-ups at its new launches in Apr-May 2024. Effective unbilled sales were MYR3.7b as at Mar 2024 (3.6x our FY24E property revenue). Elsewhere, its 65%-owned Sunway Construction Group (SCGB MK; SELL; CP: MYR3.25, TP: MYR2.30) has secured MYR1.7b worth of jobs in 3M24, lifting its outstanding orderbook to MYR6.3b as at end-Mar 2024.

# Maintain earnings

We maintain our earnings forecasts. We now value Sunway based on 1x P/RNAV (from 0.8x) to better reflect the anticipated IPO of its healthcare business by 2025-2026 and its potential inclusion in the FBM KLCI, which could sustain investor interest in the stock.

FYE Dec (MYR m)	FY22A	FY23A	FY24E	FY25E	FY26E
Revenue	5,195	6,140	7,779	7,718	7,742
EBITDA	573	664	1,086	1,206	1,304
Core net profit	630	659	780	853	936
Core FDEPS (sen)	10.6	11.0	13.0	14.2	15.6
Core FDEPS growth(%)	71.0	3.6	18.3	9.3	9.7
Net DPS (sen)	5.5	5.5	5.5	5.5	5.5
Core FD P/E (x)	15.3	18.7	28.1	25.7	23.5
P/BV (x)	0.8	0.9	1.5	1.5	1.4
Net dividend yield (%)	3.4	2.7	1.5	1.5	1.5
ROAE (%)	5.4	5.6	5.5	5.9	6.2
ROAA (%)	2.5	2.4	2.7	2.8	3.1
EV/EBITDA (x)	30.8	31.0	27.3	25.2	23.2
Net gearing (%) (incl perps)	52.4	49.0	45.4	49.2	46.2
Consensus net profit	-	-	808	886	940
MIBG vs. Consensus (%)	-	-	(3.4)	(3.7)	(0.5)

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[Prior:BUY]

e Price	MYR 3.66
Price Target	MYR 3.78 (+3%)
ous Price Target	MYR 3.03

# **Company Description**

Sunway Bhd is involved in property development, investment properties and construction businesses

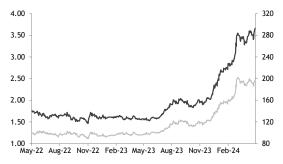
### Statistics

Share

12m Previo

Statistics	
52w high/low (MYR)	3.66/1.53
3m avg turnover (USDm)	11.4
Free float (%)	28.2
Issued shares (m)	5,675
Market capitalisation	MYR20.8B
	USD4.4B
Major shareholders:	
Active Equity Sdn. Bhd.	63.5%
Employees Provident Fund	5.5%
CHEAH FOOK LING	2.3%

# Price Performance



Sunway - (LHS, MYR) —— Sunway / Kuala Lumpur Composite Index - (RHS, %)

	-1M	-3M	-12M
Absolute (%)	10	31	133
Relative to index (%)	6	25	104
Source: FactSet			

# Maybank

# Fig. 1: Results summary table - Sunway

-	-				
FY Dec	-	-			
(MYRm)	1Q24	1Q23	%YoY	4Q23	%QoQ
Revenue	1,419.0	1,263.7	12.3	1,868.8	(24.1)
- Property dev	287.7	247.8	16.1	499.4	(42.4)
- Property inv	231.2	209.9	10.1	256.3	(9.8)
- Construction	372.5	327.9	13.6	532.8	(30.1)
- Trading	241.4	224.1	7.7	260.1	(7.2)
- Quarry	104.8	78.2	34.0	124.8	(16.0)
- Others	181.4	175.8	3.2	195.4	(7.2)
PBIT	160.1	114.9	39.4	317.3	(49.5)
Finance costs	(26.0)	(4.1)	>-100	(21.5)	(21.2)
Other income	94.3	82.7	13.9	80.0	17.9
Pretax profit	226.7	192.0	18.0	350.4	(35.3)
- Property dev	38.8	23.1	68.2	69.0	(43.8)
- Property inv	69.4	67.2	3.2	136.8	(49.2)
- Construction	42.4	39.5	7.2	62.8	(32.5)
- Trading	9.0	9.6	(6.4)	12.0	(25.2)
- Quarry	11.1	3.5	>+100	9.4	18.2
- Healthcare	36.8	28.8	27.6	41.7	(11.8)
- Others	19.2	20.3	(5.2)	18.7	2.6
Taxation	(35.7)	(33.3)	(7.5)	(33.1)	(8.0)
Minority interest	(18.7)	(17.1)	(9.3)	(51.4)	63.6
Net profit	172.2	141.6	21.6	265.9	(35.2)
Core net profit	172.2	141.6	21.6	187.6	(8.2)
			+/- ppt		+/- ppt
Pretax margin (%)	16.0	15.2	0.8	18.8	(2.8)
- Property dev	13.5	9.3	4.2	13.8	(0.3)
- Property inv	30.0	32.0	(2.0)	53.4	(23.3)
- Construction	11.4	12.0	(0.7)	11.8	(0.4)
- Trading	3.7	4.3	(0.6)	4.6	(0.9)
- Quarry	10.6	4.5	6.1	7.5	3.1
- Others	10.6	11.5	(0.9)	9.6	1.0
Tax rate (%)	(15.8)	(17.3)	1.6	(12.6)	(3.2)

Source: Maybank IBG Research

# Fig 2: Our RNAV estimate

	Stake	Acres	MV	BV	Surplus
			(MYR m)	(MYR m)	(MYR m)
1. Landbank - MARKET VALUE					
Sunway Semenyih	70%	523.1	569.7	128.0	309.2
Suncity Ipoh	<b>96</b> %	324.1	84.7	58.7	24.9
Sunway Integrated Resort	100%	7.7	8.4	8.3	0.1
Sunway Tower KL 1	100%	0.9	100.2	28.3	71.9
Mont Putra Rawang	100%	158	48.2	35.1	13.1
Paya Terubong	100%	20	163.8	440.2	(276.4)
Sub-total (1)					142.8
2. Active developments - WACC (9-12%)	Stake				(MYR m)
<u>Klang Valley</u>					
Sunway Damansara	60%				117.1
Sunway South Quay	100%				282.4
Sunway Monterez	60%				2.3
Sunway Cheras	100%				0.2
Jalan Cochrane	100%				160.4
Sunway Duta	60%				10.6
Sunway Velocity Extension	60%				92.3
Kelana Jaya	100%				142.8
Kajang	100%				31.2
Subang	100%				78.0
Dengkil	100%				52.0
Bukit Jalil	100%				25.1
Sri Hartamas	100%				57.0
Rawang	70%				82.9
Penang					
Penang projects	100%				90.4
<u>Johor</u>					
Sunway Lenang	80%				44.0
Medini	60%				384.2
Pendas	100%				851.1
<u>Ipoh</u>					
Sunway City Ipoh	96%				251.5
Singapore					
Tengah Plantation Close	35%				53.2
<u>China</u>					
Tianjin Eco City, China	60%				16.0
Sub-total (2):					2,824.7

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	Surplus
	(MYR m)
3. Other businesses or assets	
40.9% stake in SunREIT based on Maybank IB's MYR1.60 TP	378.2
54.6% stake in SCG based on Maybank IB's MYR2.30 TP	1,473.7
Healthcare (27x 2024 PER)	4,705.6
Building material (10x 2024 PER)	146.1
Trading (10x 2024 PER)	396.2
Sub-total (4)	7,099.9
Grand total = (1) + (2) + (3)	10,067.3
Shareholders' funds (MYR m) - Dec 2023	13,854.6
Proceeds from warrants (MYR1.56 exercise price; expiring in Oct 2024)	1,044.4
RNAV (MYR m)	24,966.3
Number of shares (m)	4,934.0
Number of warrants (m)	669.5
ICPS	977.8
FD RNAV/share (MYR)	3.78

Source: Maybank IBG Research

# Fig 3: Sunway's 1-year forward PBV (2018-2024)



Source: Bloomberg, Company data, Maybank IBG Research

# **Risk statement**

There are several risk factors to our earnings estimates and TP for Sunway: 1) slower-than-expected property sales and longer-than-expected downturn in the property sector; 2) delay in obtaining necessary approvals for its property projects; 3) slower progress billings and construction work pace; 4) higher raw material costs; and 5) labour shortage that hit its construction and hotel operations.

FYE 31 Dec	FY22A	FY23A	FY24E	FY25E	FY26
Key Metrics					
P/E (reported) (x)	14.6	13.9	27.5	25.2	23.
Core P/E (x)	15.1	18.3	27.5	25.2	23.
Core FD P/E (x)	15.3	18.7	28.1	25.7	23.
P/BV (x)	0.8	0.9	1.5	1.5	1.4
P/NTA (x)	0.7	0.8	1.4	1.4	1.
Net dividend yield (%)	3.4	2.7	1.5	1.5	1.
FCF yield (%)	0.0	0.4	3.4	nm	2.3
EV/EBITDA (x)	30.8	31.0	27.3	25.2	23.2
EV/EBIT (x)	30.8	31.0	28.4	26.2	24.
NCOME STATEMENT (MYR m)					
Revenue	5,195.0	6,139.8	7,779.1	7,718.1	7,742.
EBITDA	572.6	664.4	1,086.3	1,206.0	1,304.
Depreciation	0.0	0.0	(42.1)	(46.4)	(50.7
Amortisation	0.0	0.0	0.0	0.0	0.
EBIT	572.6	664.4	1,044.2	1,159.7	1,253.
Net interest income /(exp)	(14.5)	(68.2)	(188.1)	(204.5)	(200.3
Associates & JV	351.1	397.0	284.0	291.4	298.
Exceptionals	49.4	87.7	0.0	0.0	0.
Other pretax income	0.0	0.0	0.0	0.0	0.
Pretax profit	909.2	993.2	1,140.1	1,246.6	1,351.
ncome tax	(164.3)	(137.7)	(273.6)	(299.2)	(324.3
Winorities	(76.3)	(117.8)	(86.3)	(94.3)	(91.5
Discontinued operations	0.0	0.0	0.0	0.0	0.
Reported net profit	668.6	737.8	780.1	853.0	935.
Core net profit	629.7	659.4	780.1	853.0	935.
BALANCE SHEET (MYR m)	1 059 1	2 200 4	2 (50 0	1 9 7 7	2 0 4 9
Cash & Short Term Investments Accounts receivable	1,958.1	2,300.4	2,659.0	1,837.2	2,048.
	1,969.3 3,279.5	2,790.3 3,561.0	3,535.3 3,504.4	3,507.5 4,655.8	3,518. 4,856.
nventory Reinsurance assets	3,279.5 0.0	0.0	3,504.4 0.0	4,655.8	4,656. 0.
Property, Plant & Equip (net)	1,265.1	1,357.7	1,545.2	1,691.5	0. 1,842.
ntangible assets	441.4	454.4	454.4	454.4	454.
Investment in Associates & JVs	9,342.1	9,795.0	9,795.0	9,795.0	9,795.
Other assets	7,808.0	9,795.0 8,354.2	9,795.0 8,354.2	9,795.0 8,354.2	9,795. 8,354.
Total assets	26,063.4	28,612.9	29,847.4	30,295.6	30,869.
ST interest bearing debt	5,361.0	6,017.6	6,017.6	6,017.6	6,017.
Accounts payable	2,518.2	3,102.7	3,931.1	3,900.3	3,912.
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.
LT interest bearing debt	3,695.2	3,632.7	3,632.7	3,632.7	3,632.
Other liabilities	938.0	862.0	862.0	862.0	862.
Total Liabilities	12,511.9	13,614.9	14,443.3	14,412.5	14,424.
Shareholders Equity	12,519.7	13,854.6	14,260.7	14,739.7	15,301.
Winority Interest	1,031.8	1,143.4	1,143.4	1,143.4	1,143.
Total shareholder equity	13,551.5	14,998.0	15,404.1	15,883.1	16,444.
Total liabilities and equity	26,063.4	28,612.9	29,847.4	30,295.6	30,869.
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CASH FLOW (MYR m)					
Pretax profit	909.2	993.2	1,140.1	1,246.6	1,351.
Depreciation & amortisation	0.0	0.0	42.1	46.4	50.
Adj net interest (income)/exp	204.1	323.9	(188.1)	(204.5)	(200.3
Change in working capital	(471.2)	(631.0)	349.4	(899.7)	45.
Cash taxes paid	(170.1)	(164.2)	(273.6)	(299.2)	(324.3
Other operating cash flow	(135.1)	(131.6)	0.0	0.0	0.
Cash flow from operations	336.8	390.3	1,069.9	(110.5)	922.
Capex	(332.4)	(337.3)	(337.3)	(337.3)	(337.3
Free cash flow	4.5	53.0	732.6	(447.8)	585.
Dividends paid	(222.5)	(231.1)	(374.0)	(374.0)	(374.0
Equity raised / (purchased)	0.0	79.8	0.0	0.0	0.
Change in Debt	340.7	594.2	0.0	0.0	0.
Other invest/financing cash flow	(980.3)	(657.5)	0.0	0.0	0.
Effect of exch rate changes	0.0	0.0	0.0	0.0	0.
Net cash flow	(857.6)	(161.7)	358.6	(821.8)	211.



FYE 31 Dec	FY22A	FY23A	FY24E	FY25E	FY26E
Key Ratios					
Growth ratios (%)					
Revenue growth	39.8	18.2	26.7	(0.8)	0.3
EBITDA growth	74.7	16.0	63.5	11.0	8.1
EBIT growth	74.7	16.0	57.2	11.1	8.1
Pretax growth	96.0	9.2	14.8	9.3	8.4
Reported net profit growth	(74.9)	10.3	5.7	9.3	9.7
Core net profit growth	71.0	4.7	18.3	9.3	9.7
Profitability ratios (%)					
EBITDA margin	11.0	10.8	14.0	15.6	16.8
EBIT margin	11.0	10.8	13.4	15.0	16.2
Pretax profit margin	17.5	16.2	14.7	16.2	17.5
Payout ratio	48.3	43.7	41.4	37.8	34.5
DuPont analysis					
Net profit margin (%)	12.9	12.0	10.0	11.1	12.1
Revenue/Assets (x)	0.2	0.2	0.3	0.3	0.3
Assets/Equity (x)	2.1	2.1	2.1	2.1	2.0
ROAE (%)	5.4	5.6	5.5	5.9	6.2
ROAA (%)	2.5	2.4	2.7	2.8	3.1
Leverage & Expense Analysis					
Asset/Liability (x)	2.1	2.1	2.1	2.1	2.1
Net gearing (%) (incl perps)	52.4	49.0	45.4	49.2	46.2
Net gearing (%) (excl. perps)	52.4	49.0	45.4	49.2	46.2
Net interest cover (x)	39.6	9.7	5.6	5.7	6.3
Debt/EBITDA (x)	15.8	14.5	8.9	8.0	7.4
Capex/revenue (%)	6.4	5.5	4.3	4.4	4.4
Net debt/ (net cash)	7,098.1	7,350.0	6,991.4	7,813.2	7,601.

Source: Company; Maybank IBG Research

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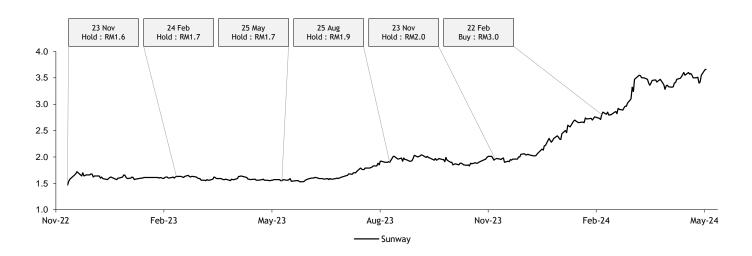
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### Historical recommendations and target price: Sunway (SWB MK)



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